

# JSH Lawn & Landscaping, Inc.

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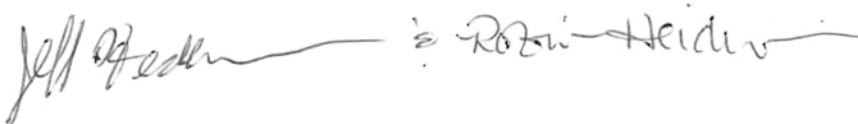
January 28, 2008

In 1992, we started a landscaping business. A few years ago, we found ourselves at the stage of knowing that we either needed to hire more people or get out. The knowledge that we were expecting our third child pushed us toward the decision to sell. Following the advice of a valuation consultant, we attempted to sell the business ourselves. A year and a half later, we were still without a sale or many reliable prospects. After reviewing a shady offer from a buyer, our lawyer referred us to Greg Caruso at Harvest Associates. At first we were hesitant, wondering what a broker could do for us that we hadn't already done for ourselves. We did decide to call Greg and are extremely happy that we did.

Greg was very comfortable to work with. He took the time to understand us and our business. He did not make any promises that he would not be able to keep, but he felt confident that our landscaping business was an attractive prospect and that he would be able to market us better than we had. Greg even believed that we could get more for our business than we had been asking.

We first met with Greg in May and by July had more than one full-priced offer on the business. After creating a short bidding war, the sale was settled by the end of October. Throughout the entire process, Greg offered his expertise and his negotiation skills. We always felt that he was in our corner and concerned with making the best deal for us. The entire process went smoother than we imagined and he made sure the contract was detailed and secure. We don't live in fear that some overlooked loose-end will come back to haunt us. He was worth every penny and then some. We are now able to take a little time to decide what future plans will be best for our family without financial stress.

Being in business was great, but we are looking forward to having a lot more time to spend together as a family and enjoying the outdoors rather than just working in it.

Handwritten signatures of Jeff and Robin Heidenreich. The signature on the left is 'Jeff Heidenreich' and the signature on the right is 'Robin Heidenreich'. They are connected by a horizontal line.

Jeff and Robin Heidenreich